

**SAN DIEGO CONVENTION CENTER CORPORATION
BUDGET COMMITTEE MEETING
OF THE BOARD OF DIRECTORS**

**Director Carol Kim, Chair
Director Elvin Lai
Director Carlos Cota
Director Jaymie Bradford**

**MONDAY, OCTOBER 19, 2020, 11:00 A.M.
111 W. Harbor Drive, 2nd Floor, Executive Boardroom
San Diego, California 92101**

AGENDA

**(Meeting to be held via teleconference pursuant to
State of California Executive Order N-29-20)**

**Telephone number for members of the public
to observe, listen, and address the meeting telephonically:
1(888) 251-2909 – Access code is 6724115#**

1. **Call to Order** - Carol Kim, Chair
2. **Non-Agenda Public Comment:**
This portion of the agenda provides an opportunity for members of the public to address the Board on items of interest within the jurisdiction of the Board that have not previously been before the Board. Pursuant to the Brown Act, no discussion or action shall be taken by the Board on items not posted on the agenda.
3. **Approval of Proposed Minutes of September 14, 2020 Budget Committee Meeting**
4. **Chair's Report**
5. **Action Item(s):**
 - a. **Recommendation to Authorize Approval of Revised FY 21 Budget**
6. **Staff Updates:**
 - **CFO**
 - **President & CEO**
7. **Urgent non-agenda items** (must meet the requirements of Government Code, Section 54954.2)

8. Budget Committee Comment [Govt. Code §54954.2(a)(2)]

Adjournment

This information is available in alternative formats upon request. To request an agenda in an alternative format, or to request a sign language or oral interpreter, or an Assistive Listening Device ("ALD") for the meeting, please call Pat Evans at (619) 525-5131 at least five working days prior to the meeting to ensure availability.

In compliance with Government Code section 54957.5, non-exempt written material that is distributed to the Board prior to the meeting will be available at the meeting or it may be viewed in advance of the meeting at the corporation's offices at 111 West Harbor Drive, San Diego, CA. Materials distributed to the board after the posting of this agenda also will be available online at visitsandiego.com. Please contact Pat Evans at (619)525-5131 or pat.evans@visitsandiego.com if you would like to pick up a copy of any material related to an item on this agenda.

Action items on this agenda may be consolidated for voting purposes into a single vote of the Board, to the extent they are routine or otherwise do not require further deliberation. A Board member may comment on an action item before it is voted upon as part of the consolidated vote; however, if a Board member wishes to discuss an action item, that item will not be included in the consolidated vote. If a member of the public wishes to comment upon an action item, they should so advise the Board chair at or before the public comment portion of the meeting, in which case that item will not be included in any consolidated vote.

Agenda Item 3

MINUTES

SAN DIEGO CONVENTION CENTER CORPORATION BUDGET COMMITTEE OF THE BOARD OF DIRECTORS

COMMITTEE MEETING OF SEPTEMBER 14, 2020

BOARD MEMBERS PRESENT: Chair Carol Kim and Directors Elvin Lai, Jaymie Bradford and Carlos Cota

BOARD MEMBERS ABSENT:

STAFF PRESENT: Rip Rippetoe, Mardeen Mattix, Corey Albright and Pat Evans (Recorder)

ALSO PRESENT: Julie Coker, SDTA President & CEO

1. **Call to Order:** Chair Carol Kim called the meeting to order at 11:34 a.m. at 111 West Harbor Drive, San Diego, California.

Chair Kim announced that since this meeting is being conducted via teleconference, the first action is to perform a roll-call to determine which Board members are present on this call:

Director Kim – Present
Director Bradford – Present
Director Lai – Present
Director Cota - Present

Chair Kim further noted that all votes will be recorded via roll-call vote.

2. **Non-Agenda Public Comment:** None

3. **Approval of Minutes of July 29, 2020 Budget Committee Meeting:**

Directors Bradford and Lai moved and seconded, respectively to approve the minutes from the July 29, 2020 meeting.

Director Kim -Aye
Director Bradford – Aye

Director Lai – Aye
Director Cota –Aye

Vote: Unanimous

AYES: 4 NAYS: 0 ABSTENTIONS: 0

4. Chair's Report: Chair Kim reported:

Every Committee meeting brings a new understanding of how challenging our current situation is. The prior budget passed by the Committee did not factor in some of the newer developments that have happened in the last month, so we are going to be reviewing the budget again. The Corporation will also be requesting some direct support from the City in order to help balance our books. We will be discussing these new developments in the upcoming Action Items. These are difficult times for all of us and I appreciate all of the members of this Committee and the Ad Hoc Committee for weighing in on all of the challenging decisions that need to be made. I also appreciate the Staff's commitment to getting us through these times with as little harm as possible.

5. Action Item(s): Chair Kim requested public comment regarding any of the agendized action items. Hearing none, presentations regarding the items commenced.

A. Recommendation to Authorize Approval of Revised FY 21 Budget

Directors Cota and Lai moved and seconded, respectively, to recommend Approval of the Revised FY 21 Budget

Director Bradford – Aye
Director Kim -Aye
Director Lai – Aye
Director Cota –Aye

Vote: Unanimous

AYES: 4 NAYS: 0 ABSTENTIONS: 0

B. Recommendation to Authorize Approval of Revised FY 21 CIP

Directors Bradford and Cota moved and seconded, respectively, to recommend Approval of the Revised FY 21 CIP

Director Bradford – Aye
Director Kim -Aye
Director Lai – Aye
Director Cota –Aye

Vote: Unanimous

AYES: 4

NAYS: 0

ABSTENTIONS: 0

C. Recommendation to Authorize Approval of ERP Conversion Project

Directors Lai and Bradford moved and seconded, respectively, to recommend Approval of the ERP Conversion Project

Director Bradford – Aye

Director Kim -Aye

Director Lai – Aye

Director Cota –Aye

Vote: Unanimous

AYES: 4

NAYS: 0

ABSTENTIONS: 0

D. Recommendation to Authorize Amendment to Centerplate Contract

At 12:15 p.m., prior to discussion and vote on this item, Director Lai requested recusal from voting on this item due to a conflict of interest with Centerplate.

Directors Bradford and Cota moved and seconded, respectively, to recommend Amendment to the Centerplate Contract

Director Bradford – Aye

Director Kim -Aye

Director Lai – Recused from vote

Director Cota –Aye

Vote: Unanimous

AYES: 3

NAYS: 0

ABSTENTIONS: 0

Director Lai returned to the meeting at 12:19 p.m.

6. Staff Updates:

- **CFO:** Ms. Mattix reported that July and August financials will be released soon. Financials are generally not released while the audit is in process. Since the audit field work will be completed soon, Staff will be able to release the financials.
- **President & CEO:** Mr. Rippetoe acknowledged all of the internal teams for all of the hard work they are doing during this painful era.

7. **Urgent non-agenda items** (must meet the requirements of Government Code, Section 54954.2) — **None**
8. **Budget Committee Comment** [Govt. Code §54954.2(a)(2)]: Director Cota acknowledged the hardships suffered by employees who have been impacted by the staff reductions and lay-offs. Chair Kim noted that we are awaiting a response from the CBAs regarding the City’s recently enacted “Right to Recall and Retention Policy.” She also requested information regarding how that policy would impact unrepresented SDCCC staff. Director Lai requested Committee input regarding potentially retaining a strategic planning consultant for the upcoming Board Retreat in November. After discussion, the Committee requested that the matter be added to the next Board agenda for consideration by the full Board.

There being no further business, the meeting adjourned at 12:30 a.m.

CERTIFICATION

I, Carol Kim, Chair of the Budget Committee of the Board of the Directors of San Diego Convention Center Corporation, Inc., do hereby certify that the foregoing is a true and correct copy of the minutes of the business transacted by the Budget Committee of the Board of Directors of the San Diego Convention Center Corporation, Inc. at a duly noticed meeting held on September 14, 2020.

Carol Kim, Chair

Agenda Item 5.a

SAN DIEGO CONVENTION CENTER CORPORATION

MEMORANDUM

TO: Budget Committee

FROM: Mardeen Mattix, Chief Financial Officer

DATE: For the Agenda of October 19, 2020

RE: Final (third revision) of Fiscal Year 2021 Proposed Budget (since BOD approval 3-24-2020, 4-20-2020 and 6-23-2020)

BACKGROUND

The San Diego Convention Center Corporation's budget is adopted by San Diego Convention Center Board of Directors and submitted for approval to the City Council of San Diego annually. Our FY2021 budget was approved March 26, 2020, then revised April 20, 2020 and again June 23, 2020, due to the COVID-19 pandemic based on continued loss of events. **State mandated shelter in place executive orders continue to limit social gathering and have designated venues for consideration in the last phase of their current re-opening plan.**

The City of San Diego has been using the convention center as a temporary homeless shelter from April 2020 with anticipated full demobilization to occur by December 15, 2020. City of San Diego adopted a revised budget on Tuesday, June 9, 2020, which called for \$2.3M monthly financial assistance related to shelter efforts supported through CARES Act funding to continue through October 31, 2020. On October 13, 2020, the City approved extending shelter efforts through the end of the calendar year.

The final FY2021 proposed budget assumes shelter demobilization efforts will conclude by December 31, 2020 with events resuming in early summer, June 2021.

DISCUSSION

The FY2021 Budget approved on June 23, 2020, produced Net Operating Loss of (\$1,382,170) based on no event activity through November. Since then, many events have cancelled or deferred business to future years. Based on recent economic reports and overall tourism sentiment, events are anticipated to resume by June 2021 with significant reduction in attendance through Q3 2021 while consumer confidence builds. The Corporation anticipates attendance to resume to 70% levels beginning FY2022 with business models estimating pre-COVID full event recovery may not occur until Q1 2024.

SDCCC is working closely with state and local governments to establish approved guidelines for a safe re-opening anticipated in the summer of 2021. The majority of event business comes from out of town guests and exhibitors that takes years to coordinate towards building a successful event. An organizer typically needs a minimum of 4-6 months lead-time to ensure attendees can register and book travel plans, ship exhibitor booth materials and confirm registration requirements. SDCCC risks losing more events into the second quarter of 2021 if approved state reopening guidelines are delayed beyond November 2020.

Assuming Shelter-to-Home operations continue through December 2020 and events resume by June 2021, the Corporation faces a Net Operating Loss of (\$9,189,970). To augment the lost revenue, the Corporation implemented the following cost mitigation strategies:

Personnel cost reductions:

- Layoffs and reduction of (74) total FT positions between March - October
 - **65% (pre-COVID 215 FT & 220 PT, post-COVID 110 FTE)
 - (74) FT permanent corporate positions laid off/eliminated/unfilled
 - (13) Future FT positions in facilities will occur at the end of shelter operations
 - (14) FT positions reclassified to part-time on call
- Extended furlough through end of June 30 (originally intended through December)
 - **furlough assigned between 10% - 50% of regular hours)
- Significant majority of part-time positions loss of hours (approx. 170 staff affected)
- Elimination of Sales Incentive program for FY20 and FY21
- Elimination of non-represented employee merits for FY21
- Elimination of CEO FY 20 retention bonus and contracted salary increase amount for FY21
- Planned reduction in employer subsidized healthcare benefits for dependents beginning March 1

Non-personnel cost reductions:

- Suspension of preventative maintenance, general expense, travel and non-critical spending until first half of calendar year 2021.
- Reduction in utility costs due to less event activity
- Reduction in Capital Improvement and Operating Capital purchases

Corporation anticipates an unrestricted reserve shortfall of (\$4,142,780) by year-end inclusive of accrued Debt Service Obligations of (\$1,719,450) to fund the IBank Infrastructure loan payment in August 2021. Corporation anticipates depleting unrestricted equity reserves by end of March.

10 YR- CIP and OPERATING CAPITAL BUDGET

No changes are recommended as the FY2021 Capital Improvement Plan was reduced and approved at the September 22, 2020 Board meeting to include Capital Infrastructure Projects

(“CIP”) of \$325,000 and Operating Capital (“O&M”) \$757,788. SDCCC’s CIP priority focus is on roof design for original “West” building roof replacement as well as to replace corroded sewer drain lines. Discussions with the Port and City are underway regarding solar feasibility, removal of the tennis courts, and design details with the anticipation of soliciting for services in Q1 2021. Roof replacement and design costs are estimated to be \$8 million and will be financed through a collaborative effort of Corporation and City staff through IBank.

STAFF RECOMMENDATION

Approve authorization of the FY2021 Third (and Final) Revised Operating Budget and to request minimum financial support from the City of San Diego of nearly \$5 million for FY2021 operational needs.

_____/s/_____
Mardeen Mattix
Chief Financial Officer

SAN DIEGO CONVENTION CENTER CORPORATION

FY2021 BOARD PROPOSED OPERATING BUDGET - (Revised Based on June 2021 Re-Opening)

DRAFT 10.19.2020

	FY2020 ACTUALS PRE-AUDIT	DEC OPEN FY2021 BOARD APPROVED 6/23/2020	Shelter thru Dec20 Events resume June FY2021 BOARD PROPOSED 10/19/2020
OPERATING REVENUES			
Building Rent	\$6,816,665	\$5,416,390	\$588,310
Co-Promoted Events	0	0	0
Food & Beverage	9,735,975	4,719,030	763,510
Event Services	3,174,272	2,535,970	469,150
Utilities	3,836,062	3,259,980	347,190
Telecommunications	3,702,251	2,582,850	578,090
Audio & Visual	809,296	584,660	57,550
Business Development	249,979	383,300	181,450
Interest/Investment Income	228,199	265,000	19,230
Other Revenues	160,681	88,300	34,410
City of San Diego	0	0	0
TOTAL OPERATING REVENUES	\$28,713,381	\$19,835,480	\$3,038,890
OPERATING INFLOWS			
City of San Diego - Marketing	\$2,133,025	\$0	\$0
City of San Diego - Shelter Operations	508,212	9,337,500	13,798,200
Grants	0	0	0
TOTAL OPERATING INFLOWS	\$2,641,237	\$9,337,500	\$13,798,200
TOTAL REVENUES AND INFLOWS	\$31,354,618	\$29,172,980	\$16,837,090
OPERATING EXPENSES			
Salaries & Wages - Full Time	\$13,773,200	\$12,065,650	\$9,022,880
Salaries & Wages - Part Time	3,920,980	1,987,030	599,370
Fringe Benefits	4,772,451	4,370,080	5,760,110
TOTAL PERSONNEL EXPENSES	\$22,466,631	\$18,422,760	\$15,382,360
General Expenses	\$2,631,890	\$1,443,850	\$1,654,600
Repair & Maintenance	2,833,535	3,260,820	2,411,110
Utilities	3,808,531	3,907,670	2,995,490
Contracted Services	661,557	1,087,620	1,001,270
Travel & Transportation	107,860	90,700	12,940
Insurance	495,615	583,410	621,890
Telecommunications	55,696	51,820	51,420
Sales & Marketing	2,224,205	1,155,520	1,515,230
Supplies	562,819	550,980	380,750
TOTAL SUPPLIES & SERVICES	\$13,381,708	\$12,132,390	\$10,644,700
TOTAL OPERATING EXPENSES	\$35,848,338	\$30,555,150	\$26,027,060
NET OPERATING REVENUES / EXPENSES	-\$4,493,720	-\$1,382,170	-\$9,189,970

EXTRAORDINARY GAIN ON DEBT FORGIVENESS	\$0	\$1,387,000	\$4,387,000
DEBT SERVICE EXPENSES			
Interest Expense	\$891,362	\$1,000,220	\$864,220
Loan Admin Fee	74,487	72,200	72,220
Principal: Warehouse Lease	2,197	2,200	2,200
Principal: IBank Loan	731,973	783,200	783,200
TOTAL DEBT SERVICE EXPENSES	\$1,700,019	\$1,857,820	\$1,721,840
NET OPERATING RESERVE IMPACT	-\$6,193,739	-\$1,852,990	-\$6,524,810

OPERATING RESERVE ACTIVITY	FY2020 ACTUALS PRE-AUDIT	FY2021 BOARD APPROVED 6/23/2020	FY2021 BOARD PROPOSED 10/19/2020
Beginning Operating Reserve	\$13,674,080	\$3,575,847	\$3,464,818
- Net Operating Loss	-4,493,720	-1,382,170	-9,189,970
+ PPP Loan Forgiveness	0	1,387,000	4,387,000
- Debt Service Obligation	-1,700,019	-1,857,820	-1,721,840
+ Debt Issued for Capital Projects	0	1,250,000	0
- Capital Outlay:			
Capital Infrastructure Project Expenses	-2,396,835	-1,500,000	-325,000
Operating Capital Expenses	-1,618,688	-935,700	-757,788
Ending Reserve Balance	\$3,464,818	\$537,157	-\$4,142,780
Reserve Minimum Balance (8%)	\$3,003,000	\$3,500,000	\$3,003,000
Over / (Under) Reserve Minimum Balance	\$461,818	-\$2,962,843	-\$7,145,780

10-Yr. CIP (Capital Infrastructure Projects)

Revised - Board Approved 9.22.2020

PRIORITY	PROJECT DESCRIPTION	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	10-yr CIP FY21-FY30	Project Totals
1	Roof Engineering/Design Consultant - 11% of both roofs (Permitting, studies, solar analysis)	250,000	1,000,000	-	-	-	-	-	-	-	-	1,250,000	1,250,000
2	Solar Feasibility and Planning	-	-	-	-	-	-	-	-	-	-	-	-
1	West Building Roof (Upper)	-	2,118,784	-	-	-	-	-	-	-	-	2,118,784	2,118,784
1	West Building Roof (Solar prep - elevated rack)	-	2,026,310	-	-	-	-	-	-	-	-	2,026,310	2,026,310
1	West Building Roof (20% Contingency)	-	974,406	-	-	-	-	-	-	-	-	974,406	974,406
1	West Building Roof (Lower)	-	430,500	-	-	-	-	-	-	-	-	430,500	430,500
1	Roof (East) Replacement (Based on Assessment)	-	-	-	-	-	-	-	-	-	-	-	8,621,000
1	East Building - Metal Roof	-	2,623,500	-	-	-	-	-	-	-	-	2,623,500	2,623,500
2	East Building Roof (Upper, Lower & Mechanical Walls)	-	4,560,700	-	-	-	-	-	-	-	-	4,560,700	4,560,700
2	East Building Roof (20% Contingency)	-	1,436,800	-	-	-	-	-	-	-	-	1,436,800	1,436,800
2	Central Plant AHU's replacement/returb	-	12,109,000	13,982,000	2,360,000	-	24,513,000	-	-	-	-	52,964,000	52,964,000
2	Central Plant Boiler replacement	-	-	1,292,000	-	-	-	-	-	-	-	1,292,000	1,292,000
2	Central Plant control upgrades	-	-	2,335,000	-	-	-	-	-	-	-	2,335,000	2,335,000
2	Central Plant Pump replacement	-	312,000	55,000	600,000	-	267,000	-	-	-	-	1,294,000	1,294,000
2	Chiller replacement 1 & 2 and then 3-5	-	-	2,400,000	-	-	-	-	-	3,600,000	-	6,000,000	6,000,000
2	Chillers 3, 4 & 5: Complete rebuild - central plant	-	1,140,000	-	-	-	-	-	-	-	-	1,140,000	1,140,000
2	Chillers 3-5: Replace three large VFD's (\$300K each x 3)	-	970,840	-	-	-	-	-	-	-	-	970,840	970,840
3	Air Delivery System: Upgrade - Ballroom 20	-	223,700	-	-	-	-	-	-	-	-	223,700	223,700
3	Boilers: Replace two - central plant	-	-	295,450	-	-	-	-	-	-	-	295,450	295,450
3	Variable Frequency Drive (VFD): For Air Handlers (Meeting rooms in West Building)	-	-	350,250	-	-	350,250	-	-	-	-	1,050,500	1,050,500
1	Replace kitchen sewer drain pipes (West) - Work to be performed mostly in-house	75,000	-	-	-	-	-	-	-	-	-	75,000	75,000
2	ADA Interior Door Openings: Replace 31 sets - Salts, Kitchen, 20 foyer, lobbies etc.	-	240,250	-	-	-	-	-	-	-	-	240,250	240,250
2	Control Networks for Operations / need consultant to plan for replacement/maintenance	-	250,000	-	-	-	-	-	-	-	-	250,000	250,000
2	Control Panels: Replace 27 - Facility Lighting	-	484,450	-	-	-	-	-	-	-	-	484,450	484,450
2	Exhibit Halls A-H floor boxes (recept. breakers etc.)	-	-	-	1,250,000	1,250,000	-	-	-	-	-	2,500,000	2,500,000
2	Master Modernization (Carpet) - Meeting Rooms (Install/Carpet/Proj Mgmt)	-	750,000	-	-	-	-	-	-	-	-	750,000	750,000
2	Master Modernization (Paint) - Meeting Rooms	-	250,000	-	-	-	-	-	-	-	-	250,000	250,000
2	Resurface East Kitchen floors	-	-	250,000	-	-	-	-	-	-	-	250,000	250,000
2	West Kitchen Equipment: Remodel infrastructure	-	-	-	550,992	750,000	-	-	-	-	-	1,300,992	1,300,992
2	West Kitchen: Remodel (Equipment Replacement)	-	-	-	1,200,000	-	-	-	-	-	-	1,200,000	1,200,000
3	12KV Switchgear: Replace/upgrade 7 - East Building (MAY BE PART OF EXPANSION)	-	-	-	-	-	-	-	2,210,000	-	-	2,210,000	2,210,000
3	18 Restrooms: Upgrade Cityside/upper level - East Building (3 per year)	-	-	-	765,000	785,000	805,000	825,000	850,000	875,000	-	4,905,000	4,905,000
3	250 HP Pumps: Replace two with six 50 HP pumps in HVAC system (VFD's & loop mods included)	-	362,250	-	-	-	-	-	-	-	-	362,250	362,250
3	Access points of entry upgrade	-	-	-	-	2,000,000	-	-	-	-	-	2,000,000	2,000,000
3	Concession stands: Retrofit A-C	-	-	-	-	200,000	-	-	-	-	-	200,000	200,000
3	Electrical Switchgear: Upgrade - Ball	-	-	-	121,800	-	-	-	-	-	-	121,800	121,800
3	Elevators Recondition (5 front facing) + cameras	-	350,000	-	-	-	-	-	-	-	-	350,000	350,000
3	Front Drive East: Replace concrete	-	-	-	-	1,238,445	-	-	-	-	-	1,238,445	1,238,445
3	Inclined Elevator: Replace & rebuild	-	-	-	1,369,500	-	-	-	-	-	-	1,369,500	1,369,500
3	Lockdown Boilers: Replace - East Kitchen	-	-	-	257,373	-	-	-	-	-	-	257,373	257,373
3	Move coffee service area to 20B corridor	-	-	-	50,000	-	-	-	-	-	-	50,000	50,000
3	Replace 1989 emergency generator & transfer system	-	-	-	796,040	-	-	-	-	-	-	796,040	796,040
3	Replace ceiling (Stewarding area)	-	-	-	80,000	-	-	-	-	-	-	80,000	80,000
3	Replace concrete at West Mezzanine Terrace	-	-	-	-	1,090,000	-	-	-	-	-	1,090,000	1,090,000
3	Replace underground fuel tanks (2)	-	-	-	-	91,600	-	-	-	-	-	91,600	91,600
3	Salts Pavilion Floor boxes (108 panels - recept. breakers etc.)	-	-	-	-	134,784	-	-	-	-	-	134,784	134,784
3	Signage: Way Finding & Design	-	-	-	1,500,000	-	-	-	-	-	-	1,500,000	1,500,000
3	Terrace/Mezz Rehab: Planters reconditioning (Design, demo and planter replacement)	-	-	-	125,000	1,221,800	-	-	-	-	-	1,346,800	1,346,800
4	Freight Elevators: Recondition 3, 4, & 5 - East Building	-	-	-	-	-	-	1,300,600	-	-	-	1,300,600	1,300,600
4	Passenger Elevators: Modernization - B-C, 1,2,6, and 7	-	-	-	-	-	1,191,960	-	-	-	-	1,191,960	1,191,960
Total Capital Infrastructure Projects		\$ 325,000	\$ 8,462,250	\$ 9,846,700	\$ 23,071,245	\$ 29,471,329	\$ 5,306,960	\$ 2,742,850	\$ 27,573,000	\$ 4,475,000	\$ -	\$ 111,273,334	\$ 111,273,334

- 1=Emergency, Health/Safety/Mandates
- 2=Frequent Problems/required useful life/impacts revenue generation or increases costs
- 3=Public Demand/Benefit, Client facing and synergy with other projects/purchasing Power
- 4=Planned replacement with avail funding

10-Yr. (Operating Capital Equipment)

Revised - Board Approved 9.22.2020

PRIORITY		PROJECT DESCRIPTION	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	10 Yr FY21-FY30
1	Defer FY22	Broiler - Kitchen Equipment	-	30,000	-	-	-	-	-	-	-	-	30,000
1	Defer FY22	Glassware Dish Machine	-	45,000	-	-	-	-	-	-	-	-	45,000
1	Committed	Radio console (Base upgrade) - all call, tech update	35,000	-	-	-	-	-	-	-	-	-	-
2		Ansul (fire hood) - West Kitchen	-	81,250	-	-	-	-	-	-	-	-	81,250
2		Barometric Damper controls (Albireo)	-	58,000	-	-	-	-	-	-	-	-	58,000
2		Bobcat SkidSteer S550 with bucket, grapple bucket, excavator, stump grinder attachment	-	95,000	-	-	-	-	-	-	-	-	95,000
2		Digital Conventions phase III wiring	-	75,000	-	-	-	-	-	-	-	-	75,000
2	Dual Conv	ERP Conversion (Event MGT. / Finance software system replacement)	350,000	-	-	-	-	-	-	-	-	-	350,000
2	Delete Committed	Exterior PA Speakers (\$70K Consulting FY20/\$230K FY21) - \$229,701	322,788	-	-	-	-	-	-	-	-	-	-
2	Defer FY22	Fire Pump	-	150,000	-	-	-	-	-	-	-	-	150,000
2		Injector Pumps, Controls & Alarms: Replace - P2 South	-	-	-	-	-	-	-	-	-	-	-
2		New Walk-in Fridge (plate storage room)	-	120,000	-	-	-	-	-	-	-	-	120,000
2		Public Safety System - (Speakers, AMP, controls)	-	-	-	1,049,369	-	-	-	-	-	-	1,049,369
2		Redundant Cooler for Rack System in server room - wait for vote	-	-	-	250,000	-	-	-	-	-	-	250,000
2		Vehicle - Minivan (Security) to replace 2006 highlander	-	-	30,000	-	-	-	-	-	-	-	30,000
2		Walk thru metal detectors (need to do ROI on lease/purchase)	-	-	-	100,000	-	-	-	-	-	-	100,000
3	Defer FY22	19' Scissor Lifts: Replace	-	18,000	-	-	-	-	-	-	-	-	18,000
3		32' Boom Lift: Replace	-	-	38,000	-	-	-	-	-	-	-	38,000
3		Air Wall Trolleys: Replace - East Mtg Rms - Reevaluate w/ "Expansion"	-	-	-	340,000	-	-	-	-	-	-	340,000
3		Air Wall Trolleys: Replace - Exhibit Halls D-H - Reevaluate w/ "Expansion"	-	-	-	475,000	-	-	-	-	-	-	475,000
3		Carpet Vacuum (to replace sweeper) - Qty 2	-	-	-	397,500	-	-	-	-	-	-	397,500
3		East Dock Entrance & Exit Roll-up Doors: Replace	50,000	-	-	-	-	-	118,450	-	-	-	50,000
3		Electric Tow Tractor (Mule)	-	-	16,500	-	-	18,000	-	-	-	-	118,450
3		File server replacements	-	38,000	-	-	-	-	-	-	-	-	38,000
3	Defer FY22	Kitchen Stacker system with shelving equip warehouse	-	40,000	-	-	89,000	-	-	-	-	-	40,000
3		Sewer: Injector Pumps, Controls & Alarms: Replace - P2 North	-	-	-	-	-	-	-	-	-	-	89,000
3		Telescopic Sealing Riser System 5,000	-	-	-	1,300,000	-	-	-	-	-	-	1,300,000
3		Trash Can cleaning machine	-	90,000	-	-	-	-	-	-	-	-	90,000
3	Defer FY22	West Dock Roll-up Door Entrance	-	-	-	-	-	-	56,750	-	-	-	56,750
3		Yale Electric Forklift with Charger	-	-	35,000	-	-	-	-	-	-	-	35,000
4		40' Boom Lift: Replace	-	198,000	-	41,000	-	-	-	-	-	-	41,000
4		Air-blades Hand Dryers: Plans, permitting, install tile/drywall refinishing	-	16,000	-	-	-	-	-	-	-	-	16,000
4		Carpet Extractor	-	100,000	-	-	-	-	-	-	-	-	100,000
4		Concierge Booth Upgrades (Design)	-	-	-	858,001	-	-	-	-	-	-	858,001
4		Flooring: Rubberized replacement	-	50,000	-	-	-	-	-	-	-	-	50,000
4		Robotic Vacuum 1 - Manufacturer/model TBD	-	-	-	-	-	-	89,000	-	-	-	89,000
4		Sewer: Injector Pumps, Controls & Alarms: Replace - P1 North	-	-	-	-	-	-	-	-	-	-	89,000
4		Sweeper, Large ride on, Tennant S30	-	39,000	-	-	-	-	-	-	-	-	39,000
4		Triplex Lawnmower	-	-	-	42,000	-	-	-	-	-	-	42,000
4		Yale Electric Forklift with Charger	-	-	-	44,000	-	-	-	-	-	-	44,000
4		Yale Electric Forklift with Charger	-	-	-	-	-	46,000	-	-	-	-	46,000
Total Operating Capital Projects			\$ 757,788	\$ 1,123,250	\$ 239,500	\$ 4,896,870	\$ 89,000	\$ 64,000	\$ 264,200	\$ -	\$ -	\$ -	\$ 7,434,608

- 1=Emergency, Health/Safety/Mandates
- 2=Frequent Problems/expired useful life/impacts revenue generation or increases costs
- 3=Public Demand/Benefit, Client facing and synergy with other projects/Purchasing Power
- 4=Planned replacement with avail funding