

**SAN DIEGO CONVENTION CENTER CORPORATION
BUDGET COMMITTEE MEETING
OF THE BOARD OF DIRECTORS**

**Director Alyssa Turowski, Chair
Director Gretchen Newsom
Director Jessica Anderson**

**WEDNESDAY, JANUARY 22, 2025, 11:00 A.M.
111 W. Harbor Drive, Executive Boardroom
San Diego, California 92101**

AGENDA

**Telephone number for members of the public
to observe, listen, and address the meeting telephonically:
(727) 731-7732 – No access code is needed.**

The Executive Office elevator is currently out-of-service; however, members of the public who are mobility impaired may observe and/or provide public commentary for this meeting from the Administrative Conference Room located at Hall “E”, Mezzanine Level.

1. **Call to Order** - Alyssa Turowski, Chair
2. **Non-Agenda Public Comment:**
This portion of the agenda provides an opportunity for members of the public to address the Board on items of interest within the jurisdiction of the Board that have not previously been before the Board. Pursuant to the Brown Act, no discussion or action shall be taken by the Board on items not posted on the agenda.
3. **Approval of Proposed Budget Committee Meeting Minutes of December 4, 2024**
4. **Chair’s Report**
5. **Action Item(s):**
 - A. **Recommendation to Authorize Contract for Elevator B Modernization Including Electrical and Fire System Improvements**
6. **Staff Updates:**
 - Deputy CEO-CFO
 - President & CEO
7. **Urgent non-agenda items** (must meet the requirements of Government Code, Section 54954.2)
8. **Budget Committee Comment** [Govt. Code §54954.2(a)(2)]

Adjournment

This information is available in alternative formats upon request. To request an agenda in an alternative format, or to request a sign language, oral interpreter, an Assistive Listening Device (“ALD”), or other reasonable accommodation for the meeting, please call Pat Evans at (619) 525-5131 at least two working days prior to the meeting to ensure availability. **Audio copies of Board of Director meetings are available upon request. Please contact Pat Evans at (619)525-5131 or pat.evans@visitsandiego.com to request a copy.**

In compliance with Government Code section 54957.5, non-exempt written material that is distributed to the Board prior to the meeting will be available at the meeting or it may be viewed in advance of the meeting online at visitsandiego.com. Materials distributed to the board after the posting of this agenda also will be available. Please contact Pat Evans at (619)525-5131 or pat.evans@visitsandiego.com if you would like to receive a copy of any material related to an item on this agenda.

Agenda Item 3

MINUTES

**SAN DIEGO CONVENTION CENTER CORPORATION
BUDGET COMMITTEE OF
THE BOARD OF DIRECTORS
COMMITTEE MEETING OF DECEMBER 4, 2024**

BOARD MEMBERS PRESENT: Chair Will Rodriguez-Kennedy and Director Gretchen Newsom

BOARD MEMBERS ABSENT: Director Jaymie Bradford

STAFF PRESENT: Rip Rippetoe, Mardeen Mattix, Corey Albright, Shannon Teem, Victoria Mitchell and Pat Evans (Recorder)

ALSO PRESENT:

*Meeting Minutes memorialize votes on “Action Items” and Staff Reports and are not a verbatim transcript of regular Committee meetings. Audio copies of Committee meetings are available upon request. Please contact Pat Evans at (619)525-5131 or pat.evans@visitsandiego.com to request a copy.

1. **Call to Order:** Chair Rodriguez-Kennedy called the meeting to order at 11:16 a.m. in the Executive Boardroom of the San Diego Convention Center, 111 West Harbor Drive, San Diego, California.

Chair Rodriguez-Kennedy announced that since this meeting is being conducted on site with an open line to the public, the first action is to perform a roll call to determine which Board members are present on this call:

Director Rodriguez-Kennedy – Present
Director Bradford- Absent
Director Newsom– Present

Chair Rodriguez-Kennedy reported that all Directors were present except Director Bradford, and that all votes would be recorded via roll-call vote.

2. **Non-Agenda Public Comment:** Chair Rodriguez-Kennedy requested public comment regarding any non-agenda items. No members of the public responded to the request for comment.

3. **Approval of Minutes of October 23, 2024, Budget Committee Meeting:**

Chair Rodriguez-Kennedy inquired if any member of the public wished to comment on Agenda Item (3). No members of the public responded to the request for comment.

Directors Newsom and Rodriguez-Kennedy moved and seconded, respectively, to approve the minutes from the October 23, 2024, meeting.

Director Rodriguez-Kennedy – Aye

Director Bradford- Absent

Director Newsom– Aye

Vote: Unanimous

AYES: 2

NAYS: 0

ABSTENTIONS: 0

4. **Chair’s Report:** Chair Rodriguez-Kennedy stated that the Mayor’s office is about to present a menu of budget cuts that are going to be horrible. The Mayor’s office is basically saying that the City has a \$180,000,000 structural budget deficit and they can do things without paying, but to close that final \$50,000,000 gap, there are going to be pain points. The office is talking about furloughs, they are talking about cutting capital projects, they are talking about all of the things that are horrible for the Corporation. Chair Rodriguez-Kennedy reiterated, as he leaves the Budget Committee and goes back to the Audit Committee, where he will have policy influence, that staff and our management and our Board Members, on every decision that we have to make from travel budgets to capital improvements, we have to beat the budget because it looks like we are going to be in for some tough times. We are going to be okay with Measure C, but even then, we have to be super prudent because if the public is getting their services cut, they are not going to understand why we do anything that does not make extreme sense. Chair Rodriguez-Kennedy wanted to make sure that he communicated in this meeting that staff, please, in all of their decisions, consider how little money is available in municipal government right now.

5. **Action Item(s):**

A. Recommendation to Authorize Approval of Employee Health and Welfare Benefits 2025 – 2056 through Marsh & McLennan

Mr. Rippetoe stated that he had been placed on a sub-committee of the Board of one of the Corporation’s healthcare providers, Sharp Health Systems, and as such, he recused himself from any discussion with staff when they went through the review process, and he further recuses himself from any discussion during this meeting.

Chair Rodriguez-Kennedy called for a staff report regarding Agenda Item (5.A). After staff submitted its report, Chair Rodriguez-Kennedy inquired if any member of the public wished to comment on Agenda Item (5.A). No members of the public responded to the request for comment.

After presentations by staff, request for public comment and Director discussion, Directors Newsom and Rodriguez-Kennedy moved and seconded, respectively, to Recommend Authorizing Replacement of Aetna’s two HMO plans with Sharp’s medical insurance plans and to increase the deductible and out-of-pocket maximum amounts for these plans and to renew the existing lines of coverage and extend the option with Marsh & McLennan through February, 2026.

**Director Rodriguez-Kennedy – Aye
Director Bradford- Absent
Director Newsom– Aye**

Vote: Unanimous

AYES: 2 NAYS: 0 ABSTENTIONS: 0

B. Recommendation to Authorize Ratification of Chiller Repairs

Chair Rodriguez-Kennedy called for a staff report regarding Agenda Item (5.B). After staff submitted its report, Chair Rodriguez-Kennedy inquired if any member of the public wished to comment on Agenda Item (5.B). No members of the public responded to the request for comment.

Chair Rodriguez-Kennedy noted since the original contract amount is below the Board approval threshold, and adding the 10% contingency to the contract amount is what makes this contract eligible for Board review/approval, Chair Rodriguez-Kennedy requested this item be submitted as a “contingency allowance approval” versus a “contract ratification,” noting that “contract ratification,” in any instance, has no basis in policy.

After presentations by staff, request for public comment and Director discussion, Directors Newsom and Rodriguez-Kennedy moved and seconded, respectively, to Recommend Approving the Ten Percent (10%) Contingency Allowance Pertaining to the Radwell and Jackson & Blanc item.

**Director Rodriguez-Kennedy – Aye
Director Bradford- Absent
Director Newsom– Aye**

Vote: Unanimous

AYES: 2 NAYS: 0 ABSTENTIONS: 0

6. Staff Updates:

Deputy CEO-CFO: Ms. Mattix reported:

- Through October, the Corporation is beating budget.
- From a revenue perspective, the Corporation brought in a couple of new events (70% of SDCC events are repeat business).
- With the new sales strategy, the team is trying to attract new business, and the Corporation has attracted a couple of new events. World Conference of Lung Cancer beat its budget by \$600,000 of revenue to the Corporation. That means our partners, as well as TOT, also benefited. We are going to study that event to see which components of the event actually yielded better revenue compared to the trend of similar events.
- Another positive event hosted by the center was Autodesk, a full-facility corporate event. The Corporation budgeted \$1.9 million for that event and the actuals came in at \$3 million revenue to the Corporation. Unfortunately, Autodesk attendees were spread out over twenty-eight hotels throughout San Diego during the event and event organizers would prefer a more contained hotel footprint. This means that San Diego cannot compete with the destination Autodesk chose for the future, but we are hoping to lure them back to our destination because Autodesk loved the center's food and beverage as well as the weather and the city itself. This is exactly the type of business the center is pursuing.
- Overall revenues are up in almost every single category – all of the partners are benefiting, and TOT is higher than expected. Right now, everything is looking very strong from a revenue perspective.
- Expenses are pretty much on target with the exception of three categories. Repair & Maintenance is lower than budgeted, which is expected because we have been so busy that it is hard to schedule repairs. We have scheduled repairs for November and December and will eventually catch up with budget although some of those repairs will turn into capital. The overall impact to the bottom line will be the same.
- The Marshal Yard, which was previously approved, is causing the Amortization of the Leased Assets line item to be over budget just because we entered into that contract earlier than we had anticipated.
- Overall, the Corporation expected to have a \$4.1 million deficit so far, year-to-date, and instead, the Corporation has a positive budget of \$1.7 million which is a variance of \$5.8 million better than budget.
- Staff expects that the anticipated \$9.7 million ending reserve balance will be closer to the \$14 million mark. Finance staff is reviewing the projections to determine a reserve forecast number by the next meeting.
- The center also absorbed an event from the Hilton due to the strike (at the Hilton's request) and the event yielded \$500,000 in unexpected revenue to the Corporation.

Chair Rodriguez-Kennedy inquired if any member of the public wished to comment on Agenda Item 6.1. No members of the public responded to the request for comment.

President & CEO: Mr. Rippetoe reported:

- The Hematology in-house event is on par to meet budget expectations.
- In terms of budget, the investment we have to continue to make over the future years is the connections that we have established. Our selling cycle is at about an

eight-year window typically, which has narrowed considerably because of the new strategy and what is happening post-pandemic. There is a customer event in the morning in Chicago that he will be leaving for this afternoon. The good news is the Center is still held in very high esteem and people like Bill Reed, who was speaking last night, has turned into one of our greatest ambassadors worldwide in terms of us as a destination. Those are the things that have ripple effect right into budget and everything else we do.

Chair Rodriguez-Kennedy inquired if any member of the public wished to comment on Agenda Item 6.2. No members of the public responded to the request for comment.

7. **Urgent non-agenda items** (must meet the requirements of Government Code, Section 54954.2) – **None**

8. **Budget Committee Comment** [Govt. Code §54954.2(a)(2)]: Chair Rodriguez-Kennedy stated he was very happy with how the year ended. When he first reviewed the budget projections earlier in the year, deficits and cuts were subjects of discussion. Chair Rodriguez-Kennedy challenged staff to beat the budget and defend the budget and he used extraordinary but authorized budget authority as Budget Chair in an unprecedented manner. He really appreciates the staff, Rip, Mardeen, Corey, Michael, and Pat, bearing with him and ending the year in the right direction on a very positive note.

There being no further business, the meeting adjourned at 11:53 a.m.

CERTIFICATION

I, Will Rodriguez-Kennedy, Chair of the Budget Committee of the Board of the Directors of San Diego Convention Center Corporation, Inc., do hereby certify that the foregoing is a true and correct copy of the minutes of the business transacted by the Budget Committee of the Board of Directors of the San Diego Convention Center Corporation, Inc. at a duly noticed meeting held on December 4, 2024.

Will Rodriguez-Kennedy, Chair

Agenda Item 5.A

SAN DIEGO CONVENTION CENTER CORPORATION M E M O R A N D U M

TO: Budget Committee

FROM: Corey Albright, Chief Operating Officer

DATE: For the Agenda of January 22, 2025

RE: Recommendation to Authorize Contract for Elevator B Modernization Including Electrical and Fire System Improvements

BACKGROUND

The San Diego Convention Center currently operates a total of 22 elevators, including 8 freight, 13 passenger, and 1 incline, along with 14 escalators. Of these, 14 elevators are situated within the West Building, 5 of which contain original control systems and components dating back to 1989. Notably, Elevator B, one of these five, has been nonoperational since Fall 2024 following several unsuccessful repair attempts. Given the advanced age of its infrastructure, it is strongly recommended that we proceed with the modernization of Elevator B to restore its functionality.

DISCUSSION

Our team consulted with Otis Elevator Company, the current contractor for elevator and escalator maintenance, to assess the condition of Elevator B. The evaluation revealed that numerous components are outdated and would require replacement, but those repairs would likely not provide long-term reliability. After considering the potential for ongoing failures, modernization was identified as the optimal solution. This approach will replace the outdated components with state-of-the-art technology, ensuring compliance with current safety standards, enhancing reliability, and minimizing future downtime.

Otis has provided a quote for the modernization of Elevator B totaling \$154,916.40.

As part of the modernization, the fire recall system in the unit must also be upgraded to integrate with our existing fire alarm system. Our contracted vendor, Sygnal Systems, has provided a quote for the electrical and fire system improvements at \$75,000.00.

We anticipate that the project will be completed by December 2025, accounting for lead times and installation schedules.

BUDGETARY IMPACT

While modernization of the Convention Center's elevators and escalators is included in the broader Capital Plan for future years, the specific upgrade of Elevator B was not forecasted for FY25 or FY26. As such, this project represents an unplanned and unbudgeted capital expenditure. The financial impact will be as follows:

EQUAL OPPORTUNITY CONTRACTING (EOC)

1200 Third Avenue, Suite 200 • San Diego, CA 92101
Phone: (619) 236-6000 • Fax: (619) 236-5904

WORK FORCE REPORT

The objective of the *Equal Employment Opportunity Outreach Program*, San Diego Municipal Code Sections 22.3501 through 22.3517, is to ensure that contractors doing business with the City, or receiving funds from the City, do not engage in unlawful discriminatory employment practices prohibited by State and Federal law. Such employment practices include, but are not limited to unlawful discrimination in the following: employment, promotion or upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rate of pay or other forms of compensation, and selection for training, including apprenticeship. Contractors are required to provide a completed *Work Force Report (WFR)*.

**NO OTHER FORMS WILL BE ACCEPTED
CONTRACTOR IDENTIFICATION**

Type of Contractor: Construction Vendor/Supplier Financial Institution Lessee/Lessor
 Consultant Grant Recipient Insurance Company Other

Name of Company: Otis Elevator Company

ADA/DBA: Otis Elevator Company

Address (Corporate Headquarters, where applicable): One Carrier Place

City: Farmington County: Hartford State: CT Zip: 06032

Telephone Number: (860) 676-6000 Fax Number: (860) 676-5111

Name of Company CEO: Judy Marks

Address(es), phone and fax number(s) of company facilities located in San Diego County (if different from above):

Address: 4949 Viewridge Avenue

City: San Diego County: San Diego State: CA Zip: 92123

Telephone Number: (858) 560-5881 Fax Number: 858-560-7465 Email: sarah.espinoza@otis.com

Type of Business: Elevator/Escalator Install Repair Type of License: Elevator Contractor License, C-11

The Company has appointed: Alecia Smith

As its Equal Employment Opportunity Officer (EEOO). The EEOO has been given authority to establish, disseminate and enforce equal employment and affirmative action policies of this company. The EEOO may be contacted at:

Address: Western Region

Telephone Number: (561) 339-9045 Fax Number: N/A Email: Alecia.Smith@otis.com

- One San Diego County (or Most Local County) Work Force - Mandatory
 Branch Work Force *
 Managing Office Work Force

Check the box above that applies to this WFR.

**Submit a separate Work Force Report for all participating branches. Combine WFRs if more than one branch per county.*

I, the undersigned representative of Otis Elevator Company

(Firm Name)

San Diego

CA

hereby certify that information provided

(County)

(State)

herein is true and correct. This document was executed on this 17th day of October, 2024



Brian Kegler - Director & GM

(Authorized Signature)

(Print Authorized Signature Name)

WORK FORCE REPORT – Page 2

NAME OF FIRM: Otis Elevator Company

DATE: 10/17/2024

OFFICE(S) or BRANCH(ES): San Diego

COUNTY: San Diego

INSTRUCTIONS: For each occupational category, indicate number of males and females in every ethnic group. Total columns in row provided. Sum of all totals should be equal to your total work force. Include all those employed by your company on either a full or part-time basis. The following groups are to be included in ethnic categories listed in columns below:

- (1) Black or African-American
- (2) Hispanic or Latino
- (3) Asian
- (4) American Indian or Alaska Native
- (5) Native Hawaiian or Pacific Islander
- (6) White
- (7) Other race/ethnicity; not falling into other groups

Definitions of the race and ethnicity categories can be found on Page 4

ADMINISTRATION OCCUPATIONAL CATEGORY	(1) Black or African American		(2) Hispanic or Latino		(3) Asian		(4) American Indian/ Nat. Alaskan		(5) Pacific Islander		(6) White		(7) Other Race/ Ethnicity	
	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)
Management & Financial												8		
Professional						1						2		
A&E, Science, Computer														
Technical				1								1		
Sales				1	1	1						4	2	
Administrative Support			1			2							2	
Services														
Crafts														
Operative Workers														
Transportation														
Laborers*														

*Construction laborers and other field employees are not to be included on this page

Totals Each Column			1	2	1	4						15	4		
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Grand Total All Employees 27

Indicate by Gender and Ethnicity the Number of Above Employees Who Are Disabled:

Disabled	N/A														
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Non-Profit Organizations Only:

Board of Directors															
Volunteers															
Artists															

WORK FORCE REPORT – Page 3

NAME OF FIRM: Otis Elevator Company

DATE: 10/17/2024

OFFICE(S) or BRANCH(ES): San Diego

COUNTY: San Diego

INSTRUCTIONS: For each occupational category, indicate number of males and females in every ethnic group. Total columns in row provided. Sum of all totals should be equal to your total work force. Include all those employed by your company on either a full or part-time basis. The following groups are to be included in ethnic categories listed in columns below:

- (1) Black or African-American
- (2) Hispanic or Latino
- (3) Asian
- (4) American Indian or Alaska Native
- (5) Native Hawaiian or Pacific Islander
- (6) White
- (7) Other race/ethnicity; not falling into other groups

Definitions of the race and ethnicity categories can be found on Page 4

TRADE OCCUPATIONAL CATEGORY	(1) Black or African American		(2) Hispanic or Latino		(3) Asian		(4) American Indian/ Nat. Alaskan		(5) Pacific Islander		(6) White		(7) Other Race/ Ethnicity	
	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)	(M)	(F)
Brick, Block or Stone Masons														
Carpenters														
Carpet, Floor & Tile Installers Finishers														
Cement Masons, Concrete Finishers														
Construction Laborers														
Drywall Installers, Ceiling Tile Inst														
Electricians														
Elevator Installers	2		9						1		86			
First-Line Supervisors/Managers														
Glaziers														
Helpers; Construction Trade														
Millwrights														
Misc. Const. Equipment Operators														
Painters, Const. & Maintenance														
Pipelayers, Plumbers, Pipe & Steam Fitters														
Plasterers & Stucco Masons														
Roofers														
Security Guards & Surveillance Officers														
Sheet Metal Workers														
Structural Metal Fabricators & Fitters														
Welding, Soldering & Brazing Workers														
Workers, Extractive Crafts, Miners														

Totals Each Column	2		9						1		86			
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Grand Total All Employees 98

Indicate By Gender and Ethnicity the Number of Above Employees Who Are Disabled:

Disabled														
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Work Force Report

HISTORY

The Work Force Report (WFR) is the document that allows the City of San Diego to analyze the work forces of all firms wishing to do business with the City. We are able to compare the firm's work force data to County Labor Force Availability (CLFA) data derived from the United States Census. CLFA data is a compilation of lists of occupations and includes the percentage of each ethnicity we track (American Indian or Alaska Native, Asian, Black or African-American, Native Hawaiian or Pacific Islander, White, and Other) for each occupation. Currently, our CLFA data is taken from the 2010 Census. In order to compare one firm to another, it is important that the data we receive from the consultant firm is accurate and organized in the manner that allows for this fair comparison.

WORK FORCE & BRANCH WORK FORCE REPORTS

When submitting a WFR, especially if the WFR is for a specific project or activity, we would like to have information about the firm's work force that is actually participating in the project or activity. That is, if the project is in San Diego and the work force is from San Diego, we want a San Diego County Work Force Report¹. By the same token, if the project is in San Diego, but the work force is from another county, such as Orange or Riverside County, we want a Work Force Report from that county². If participation in a San Diego project is by work forces from San Diego County and, for example, from Los Angeles County and from Sacramento County, we ask for separate Work Force Reports representing your firm from each of the three counties.

MANAGING OFFICE WORK FORCE

Equal Opportunity Contracting may occasionally ask for a Managing Office Work Force (MOWF) Report. This may occur in an instance where the firm involved is a large national or international firm but the San Diego or other local work force is very small. In this case, we may ask for both a local and a MOWF Report^{1, 3}. In another case, when work is done only by the Managing Office, only the MOWF Report may be necessary.³

TYPES OF WORK FORCE REPORTS:

Please note, throughout the preceding text of this page, the superscript numbers one ¹, two ² & three ³. These numbers coincide with the types of work force report required in the example. See below:

- ¹ One San Diego County (or Most Local County) Work Force – Mandatory in most cases
- ² Branch Work Force *
- ³ Managing Office Work Force

**Submit a separate Work Force Report for all participating branches. Combine WFRs if more than one branch per county.*

RACE/ETHNICITY CATEGORIES

American Indian or Alaska Native – A person having origins in any of the peoples of North and South America (including Central America) and who maintains tribal affiliation or community attachment.

Asian – A person having origins in any of the peoples of the Far East, Southeast Asia, or the Indian subcontinent including, for example, Cambodia, China, India, Japan, Korea, Malaysia, Pakistan, the Philippine Islands, Thailand, and Vietnam.

Black or African American – A person having origins in any of the Black racial groups of Africa.

Native Hawaiian or Pacific Islander – A person having origins in any of the peoples of Hawaii, Guam, Samoa, or other Pacific Islands.

White – A person having origins in any of the peoples of Europe, the Middle East, or North Africa.

Hispanic or Latino – A person of Cuban, Mexican, Puerto Rican, South or Central American, or other Spanish culture or origin.

Exhibit A: Work Force Report Job Categories – Administration

Refer to this table when completing your firm's Work Force Report form(s).

Management & Financial

Advertising, Marketing, Promotions, Public Relations, and Sales Managers
Business Operations Specialists
Financial Specialists
Operations Specialties Managers
Other Management Occupations
Top Executives

Professional

Art and Design Workers
Counselors, Social Workers, and Other Community and Social Service Specialists
Entertainers and Performers, Sports and Related Workers
Health Diagnosing and Treating Practitioners
Lawyers, Judges, and Related Workers
Librarians, Curators, and Archivists
Life Scientists
Media and Communication Workers
Other Teachers and Instructors
Postsecondary Teachers
Primary, Secondary, and Special Education School Teachers
Religious Workers
Social Scientists and Related Workers

Architecture & Engineering, Science, Computer

Architects, Surveyors, and Cartographers
Computer Specialists
Engineers
Mathematical Science Occupations
Physical Scientists

Technical

Drafters, Engineering, and Mapping Technicians
Health Technologists and Technicians
Life, Physical, and Social Science Technicians
Media and Communication Equipment Workers

Sales

Other Sales and Related Workers
Retail Sales Workers
Sales Representatives, Services
Sales Representatives, Wholesale and Manufacturing
Supervisors, Sales Workers

Administrative Support

Financial Clerks
Information and Record Clerks
Legal Support Workers

Material Recording, Scheduling, Dispatching, and Distributing Workers
Other Education, Training, and Library Occupations
Other Office and Administrative Support Workers
Secretaries and Administrative Assistants
Supervisors, Office and Administrative Support Workers

Services

Building Cleaning and Pest Control Workers
Cooks and Food Preparation Workers
Entertainment Attendants and Related Workers
Fire Fighting and Prevention Workers
First-Line Supervisors/Managers, Protective Service Workers
Food and Beverage Serving Workers
Funeral Service Workers
Law Enforcement Workers
Nursing, Psychiatric, and Home Health Aides
Occupational and Physical Therapist Assistants and Aides
Other Food Preparation and Serving Related Workers
Other Healthcare Support Occupations
Other Personal Care and Service Workers
Other Protective Service Workers
Personal Appearance Workers
Supervisors, Food Preparation and Serving Workers
Supervisors, Personal Care and Service Workers
Transportation, Tourism, and Lodging Attendants

Crafts

Construction Trades Workers
Electrical and Electronic Equipment Mechanics, Installers, and Repairers
Extraction Workers
Material Moving Workers
Other Construction and Related Workers
Other Installation, Maintenance, and Repair Occupations
Plant and System Operators
Supervisors of Installation, Maintenance, and Repair Workers
Supervisors, Construction and Extraction Workers
Vehicle and Mobile Equipment Mechanics,

Installers, and Repairers
Woodworkers

Operative Workers

Assemblers and Fabricators
Communications Equipment Operators
Food Processing Workers
Metal Workers and Plastic Workers
Motor Vehicle Operators
Other Production Occupations
Printing Workers
Supervisors, Production Workers
Textile, Apparel, and Furnishings Workers

Transportation

Air Transportation Workers
Other Transportation Workers
Rail Transportation Workers
Supervisors, Transportation and Material
Moving Workers
Water Transportation Workers

Laborers

Agricultural Workers
Animal Care and Service Workers
Fishing and Hunting Workers
Forest, Conservation, and Logging Workers
Grounds Maintenance Workers
Helpers, Construction Trades
Supervisors, Building and Grounds Cleaning
and Maintenance Workers
Supervisors, Farming, Fishing, and Forestry
Workers

Exhibit B: Work Force Report Job Categories-Trade

Brick, Block or Stone Masons

Brickmasons and Blockmasons
Stonemasons

Carpenters

Carpet, floor and Tile Installers and Finishers

Carpet Installers
Floor Layers, except Carpet, Wood and Hard
Tiles
Floor Sanders and Finishers
Tile and Marble Setters

Cement Masons, Concrete Finishers

Cement Masons and Concrete Finishers
Terrazzo Workers and Finishers

Construction Laborers

Drywall Installers, Ceiling Tile Inst

Drywall and Ceiling Tile Installers
Tapers

Electricians

Elevator Installers and Repairers

First-Line Supervisors/Managers

First-line Supervisors/Managers of
Construction Trades and Extraction Workers

Glaziers

Helpers, Construction Trade

Brickmasons, Blockmasons, and Tile and
Marble Setters
Carpenters
Electricians
Painters, Paperhangers, Plasterers and Stucco
Pipelayers, Plumbers, Pipefitters and
Steamfitters
Roofers
All other Construction Trades

Millwrights

Heating, Air Conditioning and Refrigeration
Mechanics and Installers
Mechanical Door Repairers
Control and Valve Installers and Repairers
Other Installation, Maintenance and Repair
Occupations

Misc. Const. Equipment Operators

Paving, Surfacing and Tamping Equipment
Operators
Pile-Driver Operators
Operating Engineers and Other Construction
Equipment Operators

Painters, Const. Maintenance

Painters, Construction and Maintenance
Paperhangers

Pipelayers and Plumbers

Pipelayers
Plumbers, Pipefitters and Steamfitters

Plasterers and Stucco Masons**Roofers****Security Guards & Surveillance Officers****Sheet Metal Workers****Structural Iron and Steel Workers****Welding, Soldering and Brazing Workers**

Welders, Cutter, Solderers and Brazers
Welding, Soldering and Brazing Machine
Setter, Operators and Tenders

Workers, Extractive Crafts, Miners