

Agenda Item 3.A

MINUTES* SAN DIEGO CONVENTION CENTER CORPORATION THE BOARD OF DIRECTORS

BOARD MEETING OF FEBRUARY 22, 2023

BOARD MEMBERS PRESENT: Chair Carlos Cota and Directors Jeff Gattas, Shawn VanDiver, Jaymie Bradford, Will Rodriguez-Kennedy, Alyssa Turowski and Carol Kim

BOARD MEMBER(S) ABSENT:

STAFF PRESENT: Rip Rippetoe, Mardeen Mattix, Corey Albright, Andy Mikschl and Pat Evans (Recorder)

ALSO PRESENT: Jennifer Lyon, General Counsel

*Audio copies of Board of Director meetings are available upon request. Please contact Pat Evans at (619)525-5131 or pat.evans@visitsandiego.com to request a copy.

1. Call to Order

Chair Carlos Cota called the Board Meeting to order at 12:06 p.m. in the Executive Boardroom of the San Diego Convention Center Corporation, 111 West Harbor Drive, San Diego, CA 92101.

Chair Cota then called roll to determine which Directors were present:

Director Cota – Present
Director Gattas – Present
Director VanDiver - Present
Director Bradford – Present
Director Rodriguez-Kennedy – Present
Director Turowski– Present
Director Kim – Present

All Directors were recorded as present. Chair Cota noted that all votes taken during this meeting would be recorded via roll call vote.

2. **Non-Agenda Public Comment** –Chair Cota inquired if any member of the public wished to comment on any non-Agenda items. No members of the public responded to the request for comment.

3. **Presentations:**

A. **Introduction of Sodexo Live! Global Representatives:** Chair Cota welcomed visiting Sodexo Live! representatives and then invited Bobby Ramirez, Director of F&B Operations – Centerplate, to provide introductions. Mr. Ramirez introduced Belinda Oakley, the new CEO for Sodexo Live! North America, Greg Fender, Global Executive V.P. of Operations and Natalie Bologne, Sodexo Live! owner.

B. **Presentation of TMD Annual Report:** Chair Cota introduced Collen Anderson, TMD President & CEO and Ms. Anderson presented the TMD Annual Report to the Board. This same report was also presented to the San Diego City Council.

4. **Board Committee Reports and Board Action Items:**

Consent Agenda:

Chair Cota inquired if any Director would like to pull a Consent Agenda item for discussion. Hearing no request to pull a Consent Agenda item, Chair Cota then inquired if any member of the public wished to comment on Agenda Item (4.A) or (4.B). No members of the public responded to the request for comment.

A. **Approval of Minutes of Board Meeting of February 1, 2023**

B. **Authorization of Ratify (Unbudgeted) Capital Purchase of Wheelchair Lift**

Directors VanDiver and Gattas moved and seconded, respectively, to approve the Consent Agenda as set forth hereinabove.

Director Cota – Aye

Director Gattas – Aye

Director VanDiver – Aye

Director Bradford – Aye

Director Rodriguez-Kennedy – Aye

Director Turowski – Aye

Director Kim – Aye

Vote: Unanimous

AYES: 7

NAYS: 0

ABSTENTIONS: 0

Action Item(s):

C. Budget Committee (Shawn VanDiver)

Chair Cota inquired if any member of the public wished to comment on Agenda Item (4.C.1). No members of the public responded to the request for comment.

(1) Acceptance of January Financial Reports from Chief Financial Officer

- Ms. Mattix, Chief Financial Officer, reported that operationally, the Corporation is cost neutral through January.
- The Corporation has used approximately \$300,000 of reserves to cover operating expenses.
- \$2.8 million of reserves have been used for capital projects and funding the Corporation's debt service.
- Operating reserves started the year at \$29 million and the current balance is \$26 million.
- Staff anticipates the Corporation will end the year with \$24 million in reserves.

Directors Kim and Rodriguez-Kennedy moved and seconded, respectively, to Accept the January Financial Reports from the Chief Financial Officer.

**Director Cota – Aye
Director Gattas – Aye
Director VanDiver – Aye
Director Bradford – Aye
Director Rodriguez-Kennedy – Aye
Director Turowski – Aye
Director Kim – Aye**

Vote: Unanimous

AYES: 7 NAYS: 0 ABSTENTIONS: 0

Chair Cota inquired if any member of the public wished to comment on Agenda Item (4.C.2). No members of the public responded to the request for comment.

(2) Authorization to Renew Marshalling Yard Lease

Directors Kim and Gattas moved and seconded, respectively, to Authorize Renewal of the Marshalling Yard Lease.

**Director Cota – Aye
Director Gattas – Aye
Director VanDiver – Aye
Director Bradford – Aye
Director Rodriguez-Kennedy – Aye
Director Turowski – Aye
Director Kim – Aye**

Vote: Unanimous

AYES: 7 NAYS: 0 ABSTENTIONS: 0

Chair Cota inquired if any member of the public wished to comment on Agenda Item (4.C.3). No members of the public responded to the request for comment.

(3) Authorize Fire Alarm Inspection and Maintenance Agreement

Directors Turowski and Gattas moved and seconded, respectively, to Authorize the Fire Alarm Inspection and Maintenance Agreement for a period of three years in the amount of \$111,750.

Director Cota – Aye

Director Gattas – Aye

Director VanDiver – Aye

Director Bradford – Aye

Director Rodriguez-Kennedy – Aye

Director Turowski – Aye

Director Kim – Aye

Vote: Unanimous

AYES: 7 NAYS: 0 ABSTENTIONS: 0

5. President’s Report (Rip Rippetoe) – Mr. Rippetoe reported:

- The recent Distributech event was expecting 13,000 attendees and they actually had 17,000+ attendees, which was an all-time record for this event.
- Although the vaccination requirement has been lifted for foreign travelers, foreign travelers are still experiencing challenges with regards to acquiring visas to travel in a timely manner. U.S. Travel is working on resolving that issue.
- SDTA will be calling on D.C. customers during the first week of March.
- The Center is experiencing an uptick in site inspections; many customers are taking the opportunity to become reacquainted with the building and our internal team.
- Mr. Rippetoe requested that Directors take the time to review the weekly F.Y.I.
- “Lunch & Learn” events are being held for staff Supervisors and above to familiarize team members with industry trends and how they impact the Center. These sessions also focus on the uniqueness of the San Diego Convention Center.
- A “First Responders Breakfast” is scheduled for March 16, 2023, at 8:00 a.m. in Room 24. This event is held annually to thank the local law enforcement (Harbor P.D., FBI, Secret Service, SDPD and Border Patrol) and firemen and EMTs that assist with Center events. Directors are invited to attend.
- Town Halls will be scheduled in April. Directors are also invited to attend one of the sessions.
- Sports San Diego is working to bring in larger sporting events that create an economic impact in the region. On March 26, 2023, Snap Dragon stadium will be hosting a major soccer event between Tour Aquila Club America v. The Cholos. This event was borne out of collaboration between SDCCC, SDTA and the Holiday Bowl in order to reinforce the focus of San Diego being a destination for all types of sporting events that will create economic impact.

- In response to a Director’s inquiry regarding the impact of “Real I.D.s” on travel to the Center, Ms. Coker stated that the “Real I.D.” program’s deadline has been extended to 2025 and that the identification program has more of an impact on leisure travel than business travel. Ms. Coker also addressed the need to automate the “Real I.D.” program’s acquisition process to make it less cumbersome.

6. Chair’s Report (Carlos Cota)

- Chair Cota congratulated CFO Mardeen Mattix for her nomination as “CFO of the Year” by the San Diego Business Journal. The award ceremony is scheduled for March 9, 2023, at the Hyatt Aventine in La Jolla. Please let Pat know if you wish to attend.
- Chair Cota also lauded Bobby Ramirez for his contributions to the exceptional relationship the Center has with Sodexo Live!.
- The next Board meeting is scheduled for March 22, 2023, at Noon.

7. Board Comment [Govt. Code § 54954.2(a) (2)] – None

8. Urgent non-agenda items (must meet the requirements of Government Code, Section 54954.2): **None**

There being no further business, the meeting adjourned at 1:06 p.m.

I, Will Rodriguez-Kennedy, Secretary of the Board of Directors of the San Diego Convention Center Corporation, Inc., do hereby certify that the foregoing is a true and correct copy of the minutes of the business transacted by the Board of Directors of the San Diego Convention Center Corporation, Inc., at a duly noticed meeting held on February 22, 2022, and that said minutes were approved by the Board of Directors on March 29, 2023.

[Approved at the Board Meeting of March 29, 2023]
Will Rodriguez-Kennedy, Secretary