



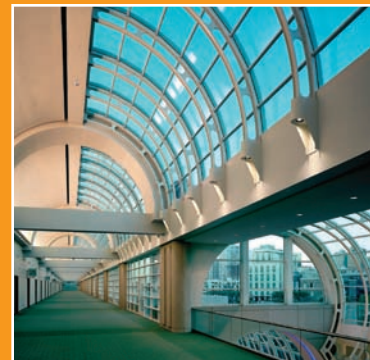
# **SAN DIEGO**

## **Convention Center**

---

### **GENERAL PRICING INFORMATION**

---



# WE ARE COMMITTED TO MAKING YOUR EVENT A SUCCESS.

A knowledgeable Event Manager is assigned to assist you throughout the planning process. While the rates listed in this brochure are current, please know that they are subject to change. Also, there may be additional charges on holidays. Please consult your Event Manager for specific information.

## AUDIO-VISUAL

For full pricing contact AV Concepts. AV Concepts is the preferred audio-visual equipment provider and the exclusive contractor for the house sound system at the San Diego Convention Center. Additional labor fees apply. Please call 619-525-5444 for a custom price quote.

### LCD PROJECTORS PACKAGES

(Includes screen, skirted cart w/power and VGA cable)

2100 Lumen up to 200 people	\$400.00
2500 Lumen up to 300 people	\$450.00
4100 Lumen up to 1000 people	\$650.00

### VIDEO EQUIPMENT

1/2" VHS Recorder/Player	\$65.00
DVD Player	\$90.00
27" Color Monitor	\$100.00
35" Color Monitor	\$300.00
20" Monitor with built-in VHS	\$120.00
42" Plasma	\$650.00

### OVERHEAD PROJECTORS

Overhead Projector	\$75.00
High Intensity Overhead Projector	\$125.00

### SCREENS & DRAPERY

8' x 8' Tripod	\$40.00
7 1/2' x 10' Fast Fold	\$75.00
9' x 12' Fast Fold	\$195.00
10' x 10' Fast Fold	\$130.00
10 1/2' x 14' Fast Fold	\$250.00

Draperies Velour 16' to 25' high \$8 to 15/ft  
(Complete draping and dress kits for all screens and staging are available. Call for pricing and color selections.)

### MEETING ACCESSORIES

Flip Chart Stand	\$20.00
Flip Chart Pad & Markers	\$20.00

### SOUND EQUIPMENT

Podium Microphone	\$30.00
Wired Microphone (Lavalier, Table, Aisle)	\$30.00
Wireless Microphones - Hand or Body	\$155.00
Cassette Player	\$30.00
CD Player	\$35.00

### RECORDING PATCH FEES

Recording Patch (per room) \$20.00/day  
AV Concepts has the exclusive use of the house sound system.

## CATERING/FOOD & BEVERAGE

Centerplate Corporation is the exclusive catering service provider at the Convention Center. 619-525-5800

### CONCESSIONS

Concession Stands: appropriate operation will occur during exhibit hall show hours, starting 1/2 hour before doors open. Move-In: concessions may be operated without any dollar guarantees during the final exhibitor move-in period. For additional move-in concession hours, a minimum guarantee of \$1,000/3 hour period or a \$250.00++ labor fee will apply.

### KITCHEN

Services of Executive or Sous Chef (4 hour maximum)	\$300.00++/hour
Food & Beverage Storage (includes receiving and storage)	\$250.00++/day and up
Kitchen Preparation, Cooking or Steward	\$250.00++/4 hours

**LINEN** \$9.00++/cloth  
(Standard meeting room set-ups do not include linen.)

### WATER SERVICE

Additional water pitcher and glasses \$2.00++/person (podiums at no charge).

- Bulk water for special services \$30.00 ++ per 3-gallon bottle, \$50.00++ per/day cooler rental for deliveries to the same, or different rooms

Event activity occurring during the following holidays may be subject to additional expense: New Years Eve, New Years Day, Martin Luther King Day, President's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day.





## CONVENTION STAFFING SERVICES

Uniformed, skilled, insured and experienced Convention Staffing Services Representatives are available to provide support services for your registration requirements and other aspects of your meeting. To ensure adequate coordination time, your staffing requirements in writing are requested by the Convention Center at least four weeks in advance of your meeting.

Non-technical: Clerk, Room Monitor, Bag Stuffer, etc.	\$16.50/hour
Technical: Cashier, Show Office Assistant, Computer Operator, Lead Retrieval, etc	\$16.50/hour
Team Leader	\$19.00/hour
Spouse/Guest Presentation (Speaker)	Complimentary Services

Minimums and Cancellation Policy: There is a (4) hour minimum per person, per shift, per day. A 48-hour cancellation notice is required for each position cancelled or the 4 hour minimum will apply.

Overtime: Time & one-half will be assessed for each rate when more than (8) hours are required per position, per day and/or over (40) hours in a work week, and/or on the 7th consecutive day. Double time is assessed when more than (12) hours are required per position, per day and/or starting on the 8th consecutive day.

Please contact Lu Ann Miller, Convention Staffing Supervisor at 619-525-5258 for a detailed proposal and scheduling.

## EQUIPMENT RENTAL RATES

Chairs	\$2.00 each
Skirted Tables	\$15.00 each
Seat Risers	\$20.00 each
Dance Floor (3' x 3' section)	\$5.00/section
Forklift (8,000 lbs. with operator)	\$75.00/hour
Man Lift (with operator: subject to availability)	\$75.00/hour
Scissor Lift (35' height with operator: subject to availability)	\$75.00/hour
Staging (Head table stage for meeting rooms and a 30' x 40' stage for general session is complimentary.)	\$25.00/section
Section Sizes	<ul style="list-style-type: none"> <li>• 6' x 8' - 16", 24", 32"</li> <li>• 4' x 8' - 4' - 6'</li> <li>• 3' x 8' - 4' - 6'</li> </ul>
Miscellaneous Labor	\$17.00/hour

## FIRE MARSHAL SERVICE

Fire Marshal (2 hour minimum)	\$80.00/hour
-------------------------------	--------------

## GUEST SERVICES

Guest Services are provided exclusively by the San Diego Convention Center Corporation for door persons, ticket takers, and coat check attendants.

(4 hour minimum)	\$16.00/hour
Guest Services Supervisor (4 hour minimum)	\$20.00/hour
Requested Overtime – (Time & one-half) applies	

## HOUSEKEEPING/CLEANING SERVICES

Booth Cleaning (available through partnerships with service contractor)

Miscellaneous Cleaning Services	\$17.00/hour
Miscellaneous Labor (4 hour minimum)	\$17.00/hour
Move-in/Move-out Cleaning Services (Exhibit floors must be restored to pre-show conditions at show management's expense.)	\$17.00/hour
Consumer Show/Show Hour Cleaning Services (For Consumer Shows, aisle maintenance during show hours will be billable.)	\$17.00/hour
Trash Disposal (Trash Disposal is initially estimated with final billing based on actual trash removed.)	\$450.00/pull \$225.00/1/2 pull

## ELECTRICAL & ENGINEERING SERVICES

### ELECTRICIAN, PLUMBER, HVAC, CARPENTER

(1 hour minimum)

Straight Time	\$90.00/hour
Overtime	\$180.00/hour

### ELECTRICAL SERVICES

Licensee will receive complimentary work lighting during move-in/move-out. Full show lighting is provided on show days during show hours. The following charges apply if additional lighting is required.

Entire Exhibit Hall (full lighting)	\$575.00/hour
Hall A (full lighting)	\$55.00/hour
Hall B-1 (full lighting)	\$70.00/hour
Hall B-2 (full lighting)	\$50.00/hour
Hall C (full lighting)	\$75.00/hour
Hall D (full lighting)	\$70.00/hour
Hall E (full lighting)	\$60.00/hour
Hall F (full lighting)	\$60.00/hour
Hall G (full lighting)	\$60.00/hour
Hall H (full lighting)	\$75.00/hour
Power Amperage Charge (Pre-order base level pricing)	
110/120 Volt	
• 500 (5 Amps)	\$94.00
• 1000 (10 Amps)	\$165.00
• 1500 (15 Amps)	\$192.00
• 2000 (20 Amps)	\$221.00
Event power provided by approved electrical contractor	

Lighting Adjustments

First (2) Fixtures	\$150.00/2 Fixtures
Each Additional (2) Fixtures	\$75.00/2 Fixtures

Other services are available upon request and will be quoted through your Event Manager.

## HVAC

Licensee receives controlled temperature during show hours at no charge. The following charges apply if additional controlled temperature is required during move-in/move-out or non-event hours.

Entire Exhibit Hall	\$2,110.00/hour
Hall A	\$195.00/hour
Hall B-1	\$225.00/hour
Hall B-2	\$170.00/hour
Hall C	\$265.00/hour
Hall D	\$245.00/hour
Hall E	\$245.00/hour
Hall F	\$245.00/hour
Hall G	\$245.00/hour
Hall H	\$275.00/hour
Sails Pavilion	\$350.00/hour
Meeting Rooms & Corridors (per room/quadrant)	\$90.00/hour

## REMOVING LIGHT BULBS

Exhibit Hall	\$150.00/room
Meeting Rooms	\$75.00/room

## OPERABLE WALL INSTALLATION

Licensee will receive space with operable wall in place as predetermined. The following charges apply if installation or removal of operable walls is required after initial set-up of a room.

Rooms 1-33 (allow 20 minutes each)	\$50.00 each
Ballrooms 6 & 20 (allow 30 minutes each)	\$100.00 each
Exhibit Halls (allow 45 minutes each)	\$250.00 each

## PARKING

The Convention Center's parking facilities are owned by the San Diego Unified Port District and operated on their behalf by Ace Parking. Please see your Event Manager for current rates and any additional information.

## RIGGING SERVICES

AV Concepts is the exclusive rigging provider for the Ballrooms, Sails Pavilion and the exclusive non trade show production rigging provider in the Exhibit Halls. This is not an all inclusive list of rigging charges or equipment. Please contact AV Concepts at 619-525-5444 for a customized and comprehensive rigging package.

Labor Minimum (Overtime and Holiday Rates May Apply)  
(Two rigger minimum to include one head rigger is required for all rigging labor calls.)

Each rigger (five hour min)	\$85.00/hour
Final connection point for wire rope, span set, chain motor or beam clamp rigging.	\$100.00/final connection point
Lightweight banners hung from 1/8"	\$75.00/banner lightweight wire or cord.
Matthellini 3" Clamp for red cable in the sail area	\$25.00/clamp
Use of the designated unistrut rigging track	\$50.00
1 Ton Chain Motor	\$150.00/week
½ Ton Chain Motor	\$125.00/week
32' Scissor Platform lift	\$300.00/day
40' Boom Lift	\$400.00/day
60' Boom Lift	\$600.00/day

\* All lifts require non-marking tires or vinyl tape covered wheel. Damage to carpet and or floors are subject to cleaning and or repair charges. Lift pricing does not include delivery/pickup, taxes or environmental fees.

## PUBLIC SAFETY AND EVENT SECURITY SERVICES

### FACILITY PUBLIC SAFETY

Uniformed Asset Protection Representatives	\$16.00/hour
--	--------------

(Provided exclusively by the San Diego Convention Center in the loading dock (1), front driveway (1) and all public areas)

### CONTRACTED EVENT SECURITY

The licensee is welcome to contract for event security staffing within licensed space through one of the security vendors listed on the SDCCC's approved vendors list. All security staffing and emergency response planning is subject to Convention Center review and should be discussed with your Event Manager.

## TELECOMMUNICATIONS

Smart City Networks is the exclusive telecommunications service provider at the Convention Center. The following prices are premised on orders being placed 21 days in advance.

### STANDARD VOICE SERVICES

Single Line	\$245.00 + deposit
Dedicated Line, with phone (no dial "9")	\$375.00 + deposit
Multi Line phone w/1 line & 1 rollover line	\$375.00 + deposit

Plus per-minute usage charges for all local and long distance calls.  
Additional charges may be applied under certain circumstances.

### INTERNET SERVICES\*

Wireless w/single IP address	\$595.00
Basic EtherNAT w/single IP address	\$795.00
Additional IP address (2 MAX)	\$125.00/address
Shared EtherNAT w/single IP address	\$1,195.00
Additional IP addresses	\$125.00/address
Shared Ethernet w/single IP address	\$1,195.00
Additional IP addresses	\$150.00/address

### Other Available Products and Services

- ISDN
- DSL
- T-1
- DS-3
- custom networking
- cabling
- fiber optic
- VPN
- WAN
- equipment rental

- Please call 619-525-5500 for pricing on special circuits & services.
- Equipment deposit and usage charges are additional.
- Payment for all equipment, services and labor is due in full prior to first move in day.
- Credit Card number is requested with each order.
- Additional expedite fees apply to orders placed within 21 days.

\* The SDCCC requires that all equipment to be connected to the network has anti-virus software and the most current security updates, to protect all customers from malicious attacks. A signed affidavit is required prior to any connections being made to the system. Additional charges will apply should defective equipment damage the integrity of the Convention Center network.

## SPECIAL EVENT AND PRODUCTION DESIGN SERVICES

The SDCCC requires all companies providing production services be approved prior to performing services within the Center. All approved companies will have a contract with the SDCCC to provide production services and will pay a commission. A production service company is any company who provides a combination of the following services:

- Entertainment
- Event Scenic and Graphic Design
- Event Lighting, Audio, and Video
- Themed Décor

For a list of approved Production Service Companies or for more information, please contact your Event Manager.

## TICKETING SERVICES

Ticketing Sales should be arranged for directly by the licensee. You are welcome to use a vendor of your choice. Ticket taker staff is provided exclusively by the San Diego Convention Center. Please contact your Event Manager to communicate your vendor for box office staffing and arrange for ticket taking staff.



## CONTRACT & DEPOSIT SCHEDULE

### AUDIO-VISUAL

*(A separate agreement will be initiated for audio-visual services.)*

- 50% deposit required with signed agreement.
- Remaining 50% due no later than three days prior to function.

### FOOD & BEVERAGE

*(Our exclusive on-site caterer will prepare a separate agreement for food and beverage service.)*

- 90% deposit required 30 days prior to function.
- Remaining 10% due 3 days prior to function.  
Exhibit Booth Catering (A separate agreement will be initiated for booth catering services.) The client has the option to prepay the estimated total at time of order with company check, or guarantee with credit card when order is placed.

### LICENSE AGREEMENT

*(For agreements completed 24 months and beyond, schedule is as follows.)*

- Agreement signed and returned within 30 days of receipt.
- 25% license fee is due two years prior to event.
- Additional 25% license fee is due six months prior to event.
- Insurance certificate and endorsements due 90 days prior to event.
- Remaining 50% license fee is due 60 days prior to event.

### TELECOMMUNICATIONS

*(A separate agreement will be initiated for telephone and internet services.)*

- 75% deposit required with signed agreement prior to event.
- Signed Network Security agreements required prior to activation of services.
- 25% balance, plus on-site additions and call usage, due net 30 days from invoice.



